



## ADITYA COLLEGE OF ENGINEERING & TECHNOLOGY

(Permanently Affiliated to JNTUK, Kakinada, Approved by AICTE, New Delhi, )

Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956

Aditya Nagar, ADB Road, Surampalem,

**Title:** Session on building an innovation product fit for market

**Date:** 09-11-2021

**Resource person:** Mr.SubhanKumarVerma  
Co-founder & Chief Technology officer  
Picshort Private Limited  
Gopalganji, Bihar

Mr.Ch.SwarnaDurga Rao  
Asst.professor  
Humanities and Basic Science's  
ACET, Surempalem,

**Objective of workshop:** Product-market fit describes a scenario in which a company's target customers are buying, using, and telling others about the company's product in numbers large enough to sustain that product's growth and profitability.

**Beneficiaries:** Faculty and Students

**Outcome of the event:** With this session on building an innovation product fit for market Achieving product/market fit both students and faculty able to gain huge knowledge on

- Identify one's Target Customer. ...
- Understand the Big Customer Needs. ...
- Know what they can offer as a Value Proposition. ...
- Specify their Minimum Viable Product Feature Set. ...
- Create their Minimum Viable Product Prototype. ...
- Test the MVP Prototype with Potential Customers.

### Budget

S.no	Budget Head	Amount
1.	Honorarium to theExpert(s) (Mr.SubhanKumarVerma)	5000/-
<b>Total amount</b>		5000/-

Media-coverage

*Rheer*  
Head of the Department  
Dept. of IT  
Aditya College of Engineering & Technology  
SURAMPALAM - 533 437



*Principal*  
PRINCIPAL  
Aditya College of Engineerir  
& Technology  
SURAMPALAM-533437

# ADITYA COLLEGE OF ENGINEERING & TECHNOLOGY

(Permanently Affiliated to JNTUK, Kakinda, Approved by AICTE, New Delhi, Accredited by NAAC-UGC)  
Recognized by UGC Under Section 2(f) and 12(B) of UGC Act 1956  
Aditya Nagar, ADB Road, Surampalem, Andhra Pradesh 533437



## Department of Information Technology

An Online Session

On

## Session on Building an Innovation / Product fit for Market



Resource Person

Mr. Subham Kumar Verma  
Co-Founder & Chief Technology Officer  
Picshort Private Limited  
Gopalganj, Bihar



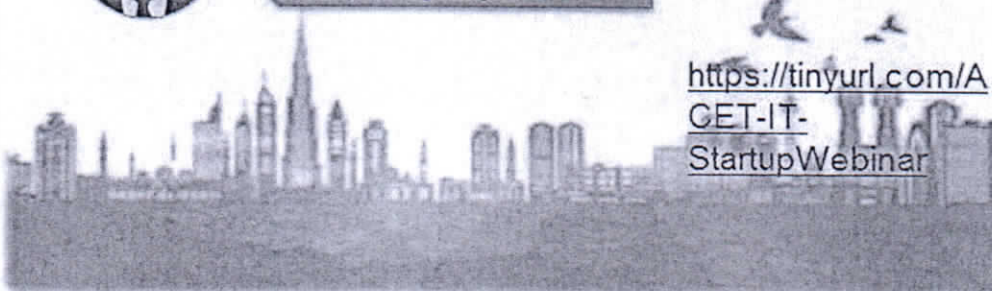
Resource Person

Mr. Ch. Swarna Durga Rao M.A., Ph.D.  
Asst. Professor  
Humanities and Basic Sciences  
ACET, Surampalem, A.P.



Microsoft Team

<https://tinyurl.com/A-CET-IT-StartupWebinar>



Chief Patron  
Dr. N. Sesa Reddy  
Chairman  
Dr. N. Sathish Reddy  
Vice-Chairman

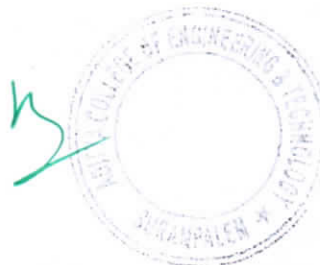
Patron  
Dr. T. K Rama Krishna Rao  
Principal  
Dr. A. Rama Krishna  
Dean A&A

Convener  
Mr. R.V.V.N Bheema Rao  
HODIT

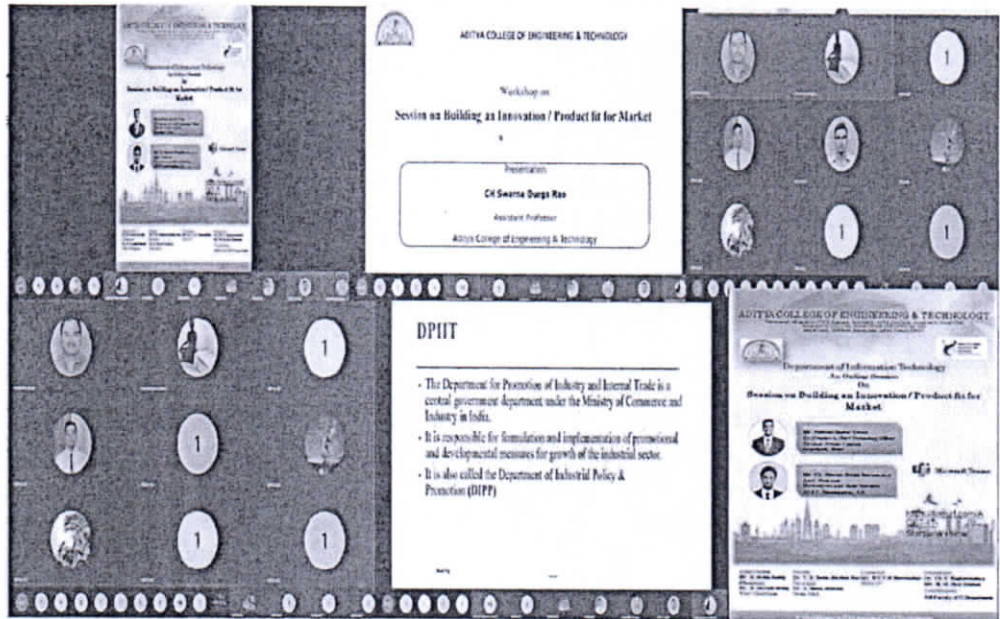
Organizers  
Dr. Ch. V. Raghavendran  
Mr. M. M. Siva Krishna  
Coordinators  
All Faculty of IT Department

E-Certificates will be provided to all Participants

*R. Sathish Reddy*  
Head of the Department  
Dept. of IT  
Aditya College of Engineering & Technology  
SURAMPALEM - 533 437

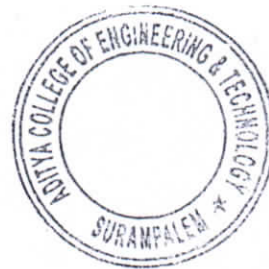


*h*  
PRINCIPAL  
Aditya College of Engineering & Technology  
SURAMPALEM-5334



Gallery coverage of Session on building an innovation product fit for market

*[Handwritten Signature]*  
 Head of the Department  
 Dept. of IT  
 Aditya College of Engineering & Technology  
 SURAMPALEM - 533 437



*[Handwritten Signature]*  
 PRINCIPAL  
 Aditya College of Engineering  
 & Technology  
 SURAMPALEM-533437

*[Handwritten Signature]*