

(Permanently Affiliated to JNTUK, Kakinada, Approved by AICTE, New Delhi, Accredited by NAAC-UGC)
Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956
Aditya Nagar, ADB Road, Surampalem,

Title: Impact Lecture session on Intellectual Property Rights

Date: 07-03-2020

Resource person: Mr. P. Murali Krishna

Novel Patent Managing Director

Objective of workshop:

The main objective of is Impact Lecture session on Intellectual Property Rights to encourage innovation and to provide incentives for innovation by granting protection to inventors that will allow them to recover research and development investments and reap the benefits of their inventions for a limited period of time

Beneficiaries: Faculty and Students

Outcome of the event:

With this session both students and faculty gain a huge knowledge on Why is IPR Important? Intellectual property protection is critical to fostering innovation. Without protection of ideas, businesses and individuals would not reap the full benefits of their inventions and would focus less on research and development. Ability to have a competitive edge over other similar businesses. IP enhances your company's value. IP helps you market your company's products and services. Students and faculty can more easily obtain financing for your business.

S.no	Budget Head	Amount
1.	Honorarium to the Expert-1 (Mr. P. Murali Krishna)	14,000/-
2.	TA/DA	4500/-
3.	Venue related Expenditure (Banner printing, Bouquets)	270/-
4.	Snacks and Drinks (70X Rs.30/-)	2100/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total a	mount	21,070/-





Inaugural talk by Prof.T.K.Rama Krishna Rao, Principal, Aditya College Aditya College of Engineering & Technology, Surampalem.

Gallery coverage of Impact Lecture session on Intellectual Property Rights





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Aditya Nagar, ADB Road, Surampalem,

Title: Design Thinking and innovations

Date: 26-02-2020

Resource person: Dr T.S. Karthik

Assistant Professor ECE Department

ACET

Objective of workshop:

To create Awareness among students about new innovation based on their design

Beneficiaries: Students

Outcome of the event:

With this workshop on Design Thinking and innovations students able to gain huge knowledge on new innovations based on their deigns. In such a manner that students

can able to build skills required by the industry. Discussed importance of Thinking innovatively, skill development, leadership qualities, updating knowledge in new

technologies











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Aditya Nagar, ADB Road, Surampalem,

Title: Entrepreneurship Development

Date: 20-02-2020

Resource person: Dr. S S Prasada Rao, Ph.D.

Professor in Management,

GITAM Deemed to be University,

Objective of workshop:

The objective of this workshop is to inculcate Entrepreneurship skills in students and

enhance their career as an entrepreneur.

Beneficiaries: Faculty and Students

Outcome of the event:

With this session students able to gain knowledge on Entrepreneurship development is the means of enhancing the knowledge and skill of entrepreneurs through several classroom coaching and programs, and training. This entrepreneur development process helps new firms or ventures get better in achieving their goals, improve business and the nation's economy.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	8,000/-
	(Dr. S SPrasada Rao Ph.D)	
2.	T.A/D.A	1050/-
3.	Venue related Expenditure (Banner printing, Bouquets)	475/-
4.	Snacks and Drinks (60X Rs.30/-)	1800/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total amount		11,525/-



Seminar on Entrepreneurship Development

By



Coordinator:

Mr. G.B.Chandra Mouli Associate Professor Department : H&BS-I Dr. S S Prasada Rao Ph.D. Professor in Management, GITAM Deemed to be University, On 20-02-2020

Convenor:

T.Padma Praveen
Associate Professor&HOD
Department: H&BS-I













Gallery coverage of Entrepreneurship Development



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Aditya Nagar, ADB Road, Surampalem,

Title: Seminar on Marketing

Date: 21-01-2020

Resource person: Mrs. Annapurna Pasupuleti

Assistant Professor Management science

Objective of workshop:

The objective of this seminar is to create awareness among students about marketing

Beneficiaries: Faculty and Students

Outcome of the event:

This session help student able to gain huge knowledge how to Increase sales.

Build brand awareness, Grow market share, Launch new products or services.

Target new customers, Enter new markets internationally or locally, improve stakeholder relations, Enhance customer relationships. Marketing objectives are goals set by a business when promoting its products or services to potential

consumers that should be achieved.

Brochure



Mrs. Annapurna Pasupuleti

Assistant Professor

Management science On 21-01-2020

Coordinator:

Mr. G.B.Chandra Mouli Associate Professor Department : H&BS-I

Convenor:

T.Padma Praveen
Associate Professor&HOD
Department: H&BS-I



Gallery coverage of Marketing



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Aditya Nagar, ADB Road, Surampalem,

Title: Investment and Capital Methods

Date: 30-12-2019

Resource person: Prof. YVVSSS VARA PRASAD

GITAM Institute of Management

Objective of workshop:

The objective of this workshop is to create awareness among students about the importance

of investment and capital methods to enhance entrepreneur skills

Beneficiaries: Faculty and Students

Outcome of the event:

With this session on Investment and capital methods students able to knew about importance of capital investments are as follows: Get additional capital assets for expanding, allowing the business to increase the production, create new products and add value. Take the privilege of new technology or advancements in equipment or machinery to augment efficiency and reduce cost.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	10,000/-
	(Prof. YVVSSS VARA PRASAD	
	GITAM Institute of Management)	
2.	T.A/D.A	1400/-
3.	Venue related Expenditure (Banner printing, Bouquets)	225/-
4.	Snacks and Drinks (60X Rs.30/-)	1800/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total amount		13,625/-





Gallery coverage of Investment and capital methods



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Aditya Nagar, ADB Road, Surampalem,

Title: HRM

Date: 19-12-2019

Resource person: Dr.A.R.Aryasri

HMA & Former Director JNTUH

Objective of workshop:

The objective of this seminar is to create knowledge among students and faculty

about the importance of human resource management.

Beneficiaries: Faculty and Students

Outcome of the event:

With this session students able to learn about Human resource management (HRM or HR) is the strategic approach to the effective and efficient management of people in a company or organization such that they help their business gain a competitive advantage. It is designed to maximize employee performance in service of an employer's strategic objectives. Talent Management. The talent management team in the HR department covers a lot of ground.

Compensation and Benefits. Training and Development.

HR Compliance. Workplace Safety.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	8000/-
	(Dr.Dr.A.R.Aryasri)	
2.	T.A/D.A	1500/-
3.	Venue related Expenditure (Banner printing, Bouquets)	325/-
4.	Snacks and Drinks (70X Rs. 30/-)	2100/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total amount		12,125/-



orientation session on *HRM*By

<u>Dr.A.R.Aryasri</u> HMA & Former Director JNTUH

Date: 19-12-2019

Coordinator:

Dr.R.V.S.Lalitha

Professor

Department: CSE

Convenor

T.Padma Praveen

Associate Professor&HOD

Department : H&BS-I













Gallery coverage of HRM



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Aditya Nagar, ADB Road, Surampalem,

Title: Accountancy for Managers

Date: 12-09-2019

Resource person: Dr. N. UdayaBhaskar

Associate Professor

Department of Commerce and Management Studies

Adikavi Nannaya University

Rajahmundry

Objective of workshop:

The main objective of Accountancy for manager'sworkshop is to help students to recognise the importance of managerial accounting is to maximize profit and minimize losses. It is concerned with the presentation of data to predict inconsistencies in finances that help managers make important decisions

Beneficiaries: Faculty and Students

Outcome of the event:

With this workshop on Accountancy for managers both students and faculty able to learn information for planning the organization's activities. How to provide information for controlling the organization's affairs. How to provide information for making decisions. The most important things in this the management accountant is to conduct a relevant cost analysis to determine the existing expenses and give suggestions for future activities. Once the management accounting team is done with relevant cost analysis, you can make better and evidence-based decisions

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	8000/-
	(Dr. N. UdayaBhaskar)	
2.	T.D/D.A	500/-
3.	Venue related Expenditure (Banner printing, Bouquets)	200/-
4.	Snacks and Drinks (60X Rs. 30/-)	1800/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total a	nmount	10,700/-





Gallery coverage of Accountancy for managers



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Aditya Nagar, ADB Road, Surampalem,

Title: Global Opportunities for Students

Date: 28-08-2019

Resource person: Dr ChKrishnudu

Assistant professor

SKIM SKU

FINANCE SPECIALIST

Objective of workshop:

The objective of this seminar to create awareness among students about importance

of opportunities around the world.

Beneficiaries: Students

Outcome of the event:

With this session on Global opportunities for students, Students will develop the skills of balancing personal and cultural beliefs with different ways of thinking, understanding and working through conflict, and increasing their comfort with cross-cultural interaction in their communities, work relationships, civic life, and travel experiences.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	8000/-
	(Dr ChKrishnudu)	
2.	T.A/D.A	1400/-
3.	Venue related Expenditure (Banner printing, Bouquets)	220/-
4.	Snacks and Drinks (60X Rs.30/-)	1800/-
5.	Helpers and water supply Purpose (4X Rs. 50/-)	200/-
Total amount		11,620/-



Guest Lecture on Global opportunities for students

By



Coordinator: Dr.R.V.S.Lalitha Professor Department : CSE

Dr Ch Krishnudu Assistant professor SKIM SKU FINANCE SPECIALIST Date :28-08-2019

Convenor: Dr.K.R.K.V Prasad Associate Professor Department: EEE

Gallery coverage of Global opportunities for students

