

(Permanently Affiliated to JNTUK, Kakinada, Approved by AICTE, New Delhi, Accredited by NAAC-UGC)
Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956
Aditya Nagar, ADB Road, Surampalem,

**Title:** Employability skills

**Date:** 20-06-2017

**Resource person:** Dr.G Shyamala Rao.

M.com, MBA, M.Phil., Ph.D. Dept. of Management studies

Objective of workshop:

The objective of this Workshop is to build Employability skills in students

**Beneficiaries:** Faculty and Students

Outcome of the event:

Employability Skills can be defined as the transferable skills needed by an individual to make them 'employable'. Along with. This session helped students to build different types of Employability skills like

- Communication.
- Team work.
- Problem solving.
- Initiative.
- Planning and organising.
- Decision making.
- Self-management.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	5000/-
	(Dr.G Shyamala Rao)	
2.	T.A/D.A	1400/-
3.	Venue related Expenditure (Banner priniting,Bouquets)	100/-
4.	Snacks and Drinks (60X R.s30/-)	1800/-
5.	Helpers and water supply Purpose (4X R.s 500/-)	210/-
Total amount		8510/-





Gallery coverage of Employability skills



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Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956
Aditya Nagar, ADB Road, Surampalem,

**Title:** Finance

**Date:** 24-10-2017

**Resource person:** Dr Ch Krishnudu

Assistant professor

SKIM SKU

FINANCE SPECIALIST

Objective of workshop:

The objective of this workshop is to create awareness among students and Faculty about the

importance of finance

**Beneficiaries:** Faculty and Students

Outcome of the event:

This session helps students and Faculty to build financial skills in different ways Analytical thinking. Verbal communication, Persuasiveness, Problem-solving. Decision-making .Detail-oriented, Financial planning. Budgeting. Analytical Thinking. Analytical thinking is a crucial skill for finance professionals. Accounting Skills, Business Intelligence, Financial Modelling Financial Reporting, Cash Flow Management, Mathematics, Financial Management.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	5000/-
	(Dr Ch Krishnudu)	
2.	T.A/D.A	1400/-
3.	Venue related Expenditure (Banner priniting,Bouquets)	100/-
4.	Snacks and Drinks (60X R.s30/-)	1800/-
5.	Helpers and water supply Purpose (4X R.s 500/-)	210/-
Total amount		8510/-



# Gallery of Finance





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Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956
Aditya Nagar, ADB Road, Surampalem,

Title: Marketing

**Date:** 24-08-2017

**Resource person:** Dr.G Shyamala Rao.

M.com, MBA, M.Phil., Ph.D. Dept. of Management studies

Objective of workshop:

The objective of this seminar is to create awareness among students about marketing

**Beneficiaries:** Faculty and Students

Outcome of the event:

This session help student able to gain huge knowledge how to Increase sales. Build brand awareness, Grow market share, Launch new products or services.

Target new customers, Enter new markets internationally or locally, improve stakeholder relations, Enhance customer relationships. Marketing objectives are goals set by a business when promoting its products or services to potential consumers that should be achieved.

S.no	Budget Head	Amount
1.	Honorarium to the Expert(s)	5000/-
	(Dr.G Shyamala Rao)	
2.	T.A/D.A	1400/-
3.	Venue related Expenditure (Banner priniting,Bouquets)	100/-
4.	Snacks and Drinks ( 60X R.s30/-)	1800/-
5.	Helpers and water supply Purpose (4X R.s 500/-)	210/-
Total amount		8510/-



# ADITYA COLLEGE OF ENGINEERING AND TECHNOLOGY (Permanently affiliated to JNTUK, Kakinada , Approved by AICTE, New Delhi, Accredited by NAAC-UGC)

## Seminar on Marketing

By



Dr.G Shyamala Rao. M.com, MBA, M.Phil., Ph.D. Dept. of Management studies Date: 24-08-2017



Convenor:

T.Padma Praveen Associate Professor&HOD Department : H&BS-I



Coordinator:

Associate Professor

Mr. G.B.Chandra Mouli

Department : H&BS-I









Gallery coverage of Marketing



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Recognized by UGC Under Section (2f) and 12(B) of UGC Act 1956
Aditya Nagar, ADB Road, Surampalem,

**Title:** Stock Market Operations

**Date:** 18-08-2017

**Resource person:** Dr. Narapareddi Visalakshi,

Professor in Management,

ADTP, Surampalem

Objective of workshop:

The objective of this seminar is to build management skills in students

**Beneficiaries:** Faculty and Students

Outcome of the event:

With this session students able to know about stock exchange is to formulate policies for easy transactions and the safety of the investors and companies. A stock exchange informs investors which way the investment wind is blowing. Stocks represent ownership equity in the firm and give shareholders voting rights as well as a residual claim on corporate earnings in the form of capital gains and dividends. Individual and institutional investors come together on stock exchanges to buy and sell shares in a public venue.

S.no	Budget Head	Amount
5.110	Dudget Head	Amount
1.	Honorarium to the Expert(s)	5000/-
	(Dr. Narapareddi Visalakshi)	
2.	T.A/D.A	400/-
3.	Venue related Expenditure (Banner priniting,Bouquets)	100/-
4.	Snacks and Drinks ( 60X R.s30/-)	1800/-
5.	Helpers and water supply Purpose (4X R.s 500/-)	210/-
Total amount		7510/-













Gallery of Stock Market Operations